

2026

Free Lancing: Automobile Sourcing Expert

(Complete Solution: Procurement & Supply Chain)

PRESENTATION

CONTENT

01

ONE

About us & me (Introduction)

02

TWO

Core Competencies.....

03

THREE

Key Skills & Services offered & Projects
done....

04

FOUR

Why chose us ?

05

FIVE

Pricing details for services & contact Info...

INTRODUCTION

We provide complete solution from Scouting of Vendors, sourcing , negotiations, hand holding up to capacity installations to make them ready for supply chain either domestic or for exports to various countries.

Diversified knowledge of not only Indian ; but also for the European & global Vendor base, helps us to provide optimum solution to our clients. German language knowledge acts as catalyst for faster closures of deals.



About me (Introduction)

Experience

Middle Level management professional working as Deputy General manager, Purchase Powertrain with over 23 years of solid domestic & international multicultural, multilingual experience in sourcing, automotive purchase & vendor development.

Solutions provided

One-stop solution with Business acumen for Procurement strategies, supplier scouting, sourcing, negotiations, technical coordination, business awarding up to timely supplier readiness facilitating accurate efficient long term robust reliable selection of Strategic partners & effective realization of Material cost savings. Positive approach & good interpersonal skills with domestic & international work exposure.



Connected to
Market

Knowledge of
Indian &
Vendor base
abroad



Core Competencies

**Technical & Commercial
Knowledge of Automobile parts
& Global/Domestic Vendor base**

**Business Acumen to
crack deals with
Vendors**



**Experience for Green Field Projects for
complete lifecycle projects**

**Sourcing/Scouting of Automobile/Auto-
component suppliers**

**Business acumen & Entrepreneurship
approach to facilitate Supplier JVs**

**International Exposure & experience in
Germany**

**German Language proficiency &
Expertise to work in this work culture**

Experience of Transformation-Strategy

**Experience in Genuine aftersales &
Accessories Procurement**

**Experience in Department Expenses
Budgeting & control**



**Knowledge of Electronic
Sourcing Platforms /
Bidding up to Day today
Procurement & supply
chain**



**Multilingual, multitasking
International Exposure &
experience in Company
Transformation-Strategy**

**Facilitates to win over Trust &
Top Management need of
Strategy implementation**

**Operative need of business
functioning taken care**



List of Services offered & Skill Details behind



- **Vendor Sourcing/Scouting support**
- **Global sourcing**
- **Handholding to qualify suppliers**
- **Business case calculations for new projects**
- **Budget review & control**
- **Establishing Strategy & transformation**
- **German Language & connecting support**
- **Connecting to Clients/Vendors abroad**
- **Project management**
 - Project pre-feasibility & benchmarking
 - Early Vendor Involvement & Hand holding
 - Complete Solution

- **Automotive/Auto-components Vendor Scouting/Sourcing/Negotiations**

- Sourcing expertise with various bidding techniques (Powertrain components Forgings/Castings/machines , proprietary & plastic parts)
- Supplier Nomination Strategies & Negotiations
- Contractual Agreements
- Vendor Development
- Supplier Readiness & Capacity installations
- Regular Procurements, Price escalations & Price optimization

- International Procurement Sourcing (Export Potentials)
- Independent Business Cases for Aftersales
- Budget Review & control
- Defining Strategy for Organization for Transformation
- German Language proficiency for Organizational working & Support to organization for coordination with Germany
- Interpersonal skills to connect Multilingual Team globally, with Multitasking environment



Various Projects handled successfully

Evolution of Experience/Exposure as per Chronology





Services you can expect & Why choose us ?

Services offered

- Vendor Sourcing/Scouting (Plastic, sheet metal, castings, forging & machined parts, Steel pipes, sintered parts)
- Handholding to qualify suppliers
- Establishing Strategy & transformation
- German Language & connecting support
- Connecting to Clients/Vendors abroad



**Confidence
& Trust**

**Details of
reference
products on next
slide**

01

Experience

23+ years in Automobile,
Global & Local markets.

02

Solutions

Efficient problem solving
through networks.

03

German Language

Connected globally as native, practical
experience of work culture & mindset in
Germany bridging communication gaps

04

Entrepreneurial Deals with Vendor Owners

Break-even analysis with Vendor Top
Management Business expansion

05

Complete know how & Punctual Services

One Stop Professional solution



Contact Details

Email Address:

In case of first-time interactions , please drop an email with short query on karmatmanpvtltd@gmail.com



Organization

We belong to emerging Group '**KARMATMAN**'



**Faster
communication**

Contact Number

Happy to attend your enquiry on
+918830568359 OR
+919765567579



Social media

Know about us in detail on

www.karmatman.com

Under preparation by

GlobalB2B



THANK YOU!

*From:- Karmatman
Team*

